

DRAGONFLY
AFRICA



Experience Extraordinary

COMPANY PROFILE

P O Box 987 Northlands 2116 South Africa Telephone +27 (0)11 219 5600 Emergency +27 (0)82 781 7620
e-mail info@dragonfly.co.za

www.dragonfly.co.za

Dragonfly Africa Tours (Pty) Ltd. Registration no 2016/012284/07 VAT no 428 027 3733
Directors K Roos* B Schreiber M Waller* Y Woeke J van Wijk (non executive) (*British)



INTRODUCTION

Dragonfly Africa Group has been involved in providing a wide range of services across a broad spectrum of tourism for over 38 years.

Our main business is incoming tourism from all over the world in the form of individual leisure travellers, groups, meetings, incentives, conferences and exhibitions. We are well known in the industry for our creativity and high levels of service.

Dragonfly Africa pioneered the extremely successful private game lodge / country hotel package combinations. We have expanded on these itineraries, offering exciting travel ideas which offer a blend of the best accommodation and services that Southern and East Africa have to offer.

In addition to our Travel Department, Dragonfly Africa has a Meetings, Incentive, Conference and Events Division which creates exciting programmes for larger numbers. We employ a number of highly specialised staff who, together with our creative team, are able to produce original and spectacular proposals for small, exclusive groups of 20 participants to large groups of 500 - 2000 participants or more.

Dragonfly Africa was initially born out of the country hotel that the company owned - Cybele Forest Lodge & Health Spa.

Throughout the 1980's the travel business continued to expand and so moved its Head Office to Johannesburg, with an operations unit in Cape Town.



While South Africa experienced a change to a Democratic Government in 1994, the company saw additional opportunities in the MICE (meetings, conference, incentive & events) market and became involved with that from an early stage.

During 2010 Dragonfly Africa acquired 100% of Cape Town based competitor Green Route. This exciting development finalised the merger of two of Southern Africa's leading inbound Travel and Destination Management companies.

With the acquisition of Green Route, The Dragonfly Africa Group has also invested in setting up Green Route East Africa. With an office in Nairobi, and now registered as a Kenyan Tour Operator, the East Africa office is well set-up to handle Incentive programmes, Conferences, and Group and FIT bookings in Kenya, Tanzania, Uganda and Rwanda.

Green Route Africa has also operated throughout Africa, completing programmes as far afield as Marrakesh, Addis Ababa and more.

Dragonfly Africa is involved in the following travel markets: USA & Canada, Australia & New Zealand, Brazil, Argentina, Mexico, Singapore & Hong Kong.



The Dragonfly Africa Group has been awarded 10 SITE Crystal Awards, the travel industry equivalent of the Oscars, for the incentive market.



History of Green Route

Green Route was formed in 1991 and opened an office in Victoria Falls, Zimbabwe. The company was a pioneering force as a specialist Destination Management Company, firstly in Zimbabwe and then in all of Southern Africa.

Kerry Roos, the current Director, started working for Green Route in 1998. In 2001 she established the Green Route head office in Cape Town when it was moved from Victoria Falls.

Kerry is now a Director and shareholder of Dragonfly Africa Group. In 1995 Green Route was awarded the first SITE Crystal Award in Africa, and this was one of many accolades to follow.

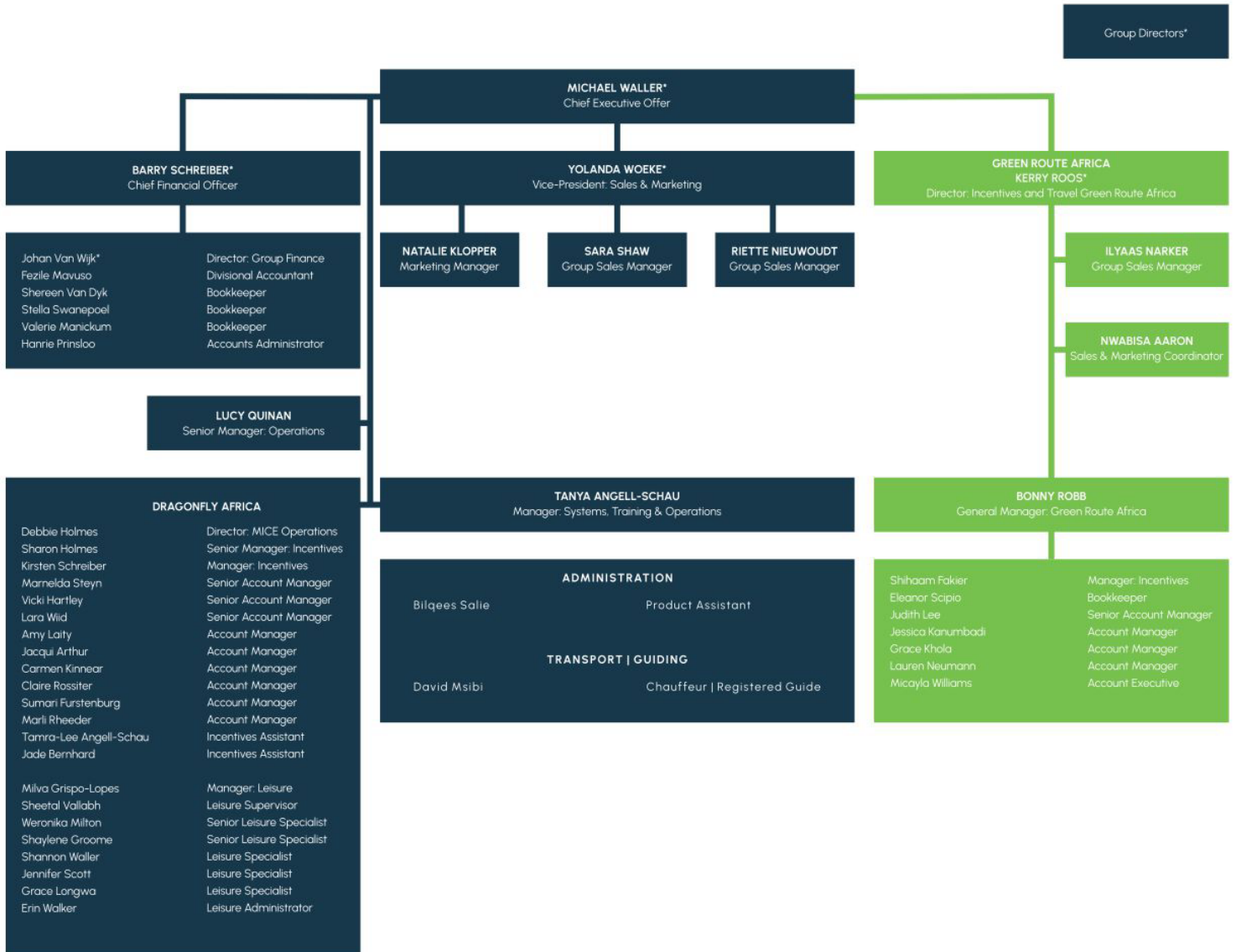
Green Route Africa is involved in the following travel markets: United Kingdom, Benelux, Germany, Austria, Switzerland, France, Italy, Scandinavia and Poland.



DRAGONFLY AFRICA INCORPORATING GREEN ROUTE AFRICA

ORGANISATIONAL STRUCTURE

- AS OF OCTOBER 2024 -





DIRECTOR PROFILES



Mike Waller, Chief Executive Officer

Mike, the company's CEO has had a long and varied career in all aspects of the tourism arena. His background is in hotel management where he spent 12 years at various luxury hotels in South Africa, including managing the group's own Relais & Châteaux hotel, Cybele Forest Lodge and Health Spa.

Since 1995 Mike has overseen the general operation and management of Dragonfly Africa. Over the last twenty-one years he has steered a passionate team of managers, consultants and support staff through a period of exceptional company growth.

Some of the highlights include pioneering several industry firsts, as well as securing and operating numerous complex and high worth award-winning travel programmes. He was also involved with the acquisition of a respected industry leading DMC, Green Route Africa, in 2010.

Mike is passionate about the Dragonfly and Green Route brands and attributes the company's success to its mission, its solid client and supplier relationships and the continued enthusiasm and attention to detail demonstrated by every member of the Dragonfly team. Mike is a shareholder in the Group.

Mike is also an avid long distance runner, with a few Comrades marathons under his belt, and recently attained his private pilot's licence.



Barry Schreiber, Chief Financial Officer

Barry has been with Dragonfly since 1996, joining initially as Financial Manager, but subsequently promoted to Financial Director. Barry has played an integral part in ensuring the company's stability and growth through best accounting practices.

He loves getting involved with the programmes and, with over 24 year's experience in the travel industry, Barry is often called on to assist with large groups, handling all the onsite financial needs and providing moral support for the staff. In this way he gets to combine his passion for travel and his expertise with numbers.

He also loves sport events and has been fortunate to attend amongst others, rugby matches at Twickenham, the FA Cup Final and tennis at Wimbledon. Barry is a director and shareholder of Dragonfly Africa.



Yolanda Woeke, Vice-President:

Sales & Marketing

For Yolanda, travel in Africa is a passion, whether it be Gorilla trekking in Rwanda or sighting the Big Five – Lion, Leopard, Elephant, Rhino and Buffalo – on safari, and she can easily be spotted by her trademark smile, red lipstick and Dragonfly scarves.

Yolanda has a Hotel Management Diploma and started her career in the hospitality industry. She worked on the operational side of hotels within Africa and Europe, ran the banqueting department at Sun City and moved into sales & marketing with the opening of the Spier Hotel in the Cape winelands.

When she moved to Dragonfly Africa in 2002 as the Group Marketing and Operations Manager, based in Cape Town, she was able to apply this in-depth knowledge to the DMC world. In 2006, Yolanda was promoted to Director and later to Vice-President: Sales & Marketing. She is also a shareholder in the Group.

Yolanda is responsible for the sales activities and growth of all key source markets for the Dragonfly Africa group, looking after North America, Australia, New Zealand, South America, and under the Green Route brand, Europe and the UK.

With her busy schedule, when Yolanda is at home in her beloved Cape Town, you can find her hiking on Signal Hill at sunrise, abseiling Table Mountain or enjoying one of the many fantastic wine farms in the winelands.





Kerry Roos, Director: Incentives & Travel

Kerry is a native Zimbabwean. After obtaining her Bachelor of Arts Degree from the University of Cape Town, the travel bug bit and she spent several years travelling through Africa, Europe and the United States. She eventually settled in her adopted home city of Cape Town more than 20 years ago.

"I love my work as every moment spent working in the Incentive Industry uncovers new challenges and takes me in exciting new directions. No matter how long I do this job, there is always something new to see, experience or learn from for the very first time."

Kerry is a shareholder with the Group and is well-known and respected in the UK and European markets.

When not working, kind and creative Kerry likes to spend time with her family exploring the local farmers markets, vineyards and local art galleries.

Kerry believes the strong company culture and values, and the fantastic team at Dragonfly Africa & Green Route Africa are the reason for the company's success. "It is so rewarding watching our incredibly passionate and talented team grow into a strong and enthusiastic unit. Walter Chrysler says - The real secret of life is enthusiasm... I like to see people get excited – they make a success of their lives!"



Johan Van Wijk, Director: Group Finance

Johan graduated from the University of Pretoria in 2004 with an Honours degree in Financial Management in addition to a degree in Accounting obtained from North West University in 2002.

He comes with a very solid financial background and experience. He has been a qualified member of the South African Institute of Professional Accountants for 17 years and a registered tax practitioner with SARS (South African Revenue Services) since 2002. Before joining Dragonfly Africa, Johan also worked as a practising accountant in the private industry for two years whereafter he moved into the corporate sector as a financial manager in the outdoor advertising industry for a period of three years.

He joined Dragonfly Africa in the capacity of Financial Manager in 2010. In January 2018 it was announced that Johan has been appointed to the board of Directors in the role of Director: Group Finance and he is now also a shareholder with the Group.

He is a passionate individual with a strong work ethic and integrity and he appreciates the privilege of being part of the most dynamic and exciting DMC in Southern & East Africa. Johan loves gin, golf and rugby.



MISSION STATEMENT

To provide our clients with a top-quality level of service resulting in an exceptional travel experience.

•

To demonstrate our creativity, innovation and commitment in a way which distinguishes us from others in the market place and leaves our clients with a strong feeling that they have received something special and memorable - something that represents value for money.

•

To build a team of knowledgeable, responsible, accountable and well-rewarded staff who are proud to be associated with the Group and who see a long-term future for themselves within the Group.

•

To carefully identify the markets or business areas that we wish to be involved with and to focus on these.

•

To build and sustain solid relationships with our clients and service suppliers.

•

To contribute meaningfully to the re-greening of Africa, and to help educate and develop and empower the local communities that we work within.

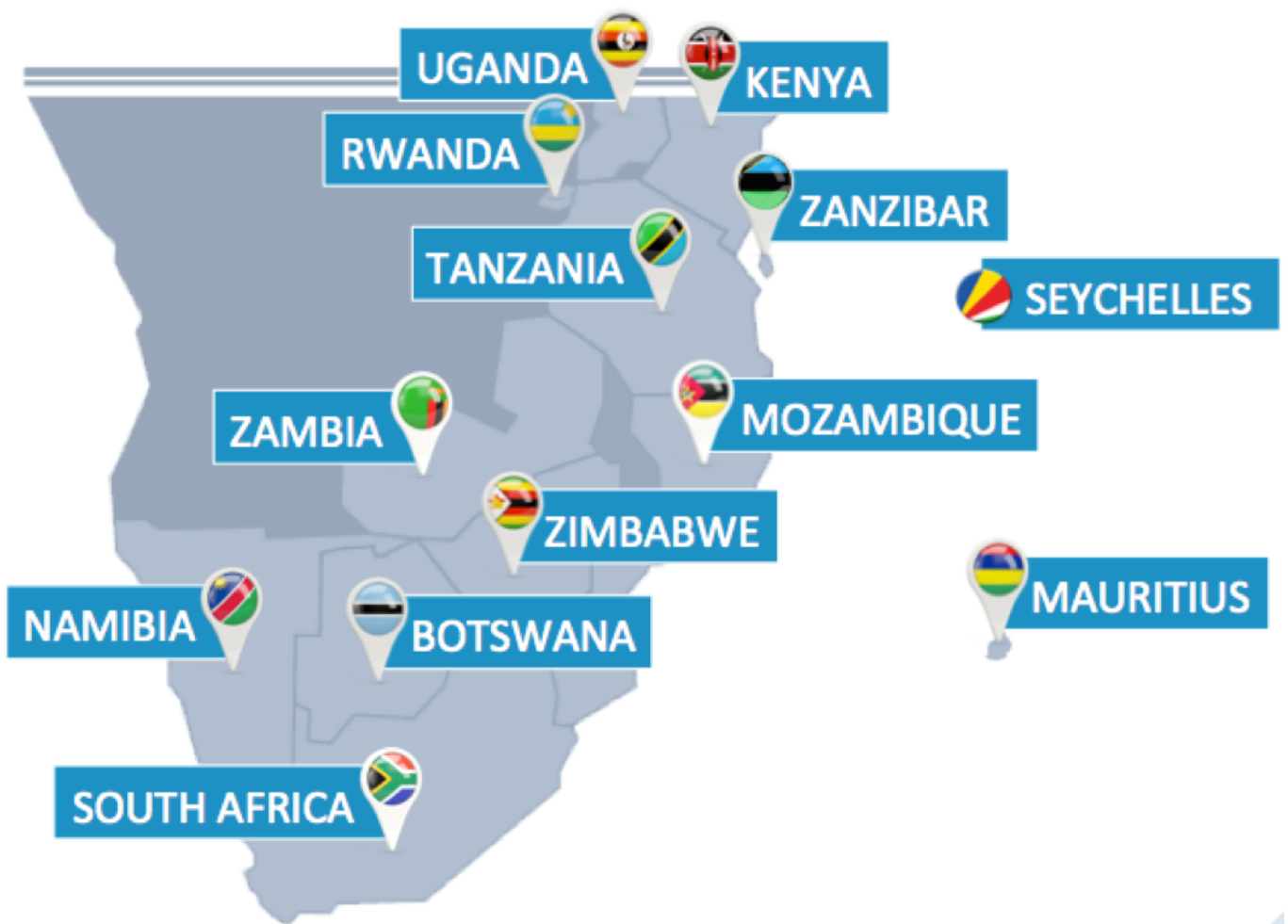
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WHERE WE OPERATE





WHY CHOOSE SOUTHERN & EAST AFRICA?

Excellent meeting, conference and exhibition facilities

Magnificent scenery

Exceptional Safari / Wildlife experiences – The Big Five: Lion, Leopard, Elephant, Rhino and Buffalo (and the Small Five: Leopard, Tortoise, Ant Lion, Elephant Shrew, Rhino Beetle and Buffalo Weaver!)

Five star hotels and first class service

Remarkable diversity of cultures, customs and languages

Temperate year round climate

New direct flights planned from USA with Delta and United to South Africa daily.

Multiple daily flights from / to South Africa, East Africa and Mauritius.

Direct flights from New York, JFK to Nairobi, Kenya, as well as between Nairobi and Mauritius.

Regular domestic air options - scheduled and charter

Sophisticated cities

Excellent infrastructure including telecommunications and roads

Great food and wine

Exceptional value for money

First class medical facilities

Luxury air-conditioned coaches

Professional, qualified foreign language guides and translation services when required

Opportunities for meaningful CSR projects



WHY CHOOSE DRAGONFLY AFRICA?

Position in the Southern & East African Market

Dragonfly Africa is considered one of Southern & East Africa's leading destination management companies.

We are acknowledged as the top South African company operating, amongst other countries and other markets, in the North American market and the Australian / New Zealand markets.

After many years of involvement with traditional travel, and incentive, meeting and conference business, the Group is well known in the Southern and East African market.

Why our clients choose us

More often than not, we find ourselves in a competitive bid situation and, once a project has been awarded to us, we make it our business to find out why. Our main strengths are as follows:

Health & Safety Practices

Dragonfly Africa has collaborated with our 3rd party suppliers to ensure that, as far as possible, full due diligence has been done to ensure that staff and facilities adhere to the highest possible standards. This is to ensure that guests and staff alike are afforded the necessary health and safety protection.

Creativity / Research

We are well known for our creativity and will continue to put forward practical and exciting ideas throughout the life of the project. We research new ideas and products on an ongoing basis and ensure that our staff and overseas sales offices are kept up to date with market developments. We constantly review hotels & lodges and other suppliers and prepare reports accordingly.

Attention to detail

From the very beginning, we start to involve ourselves in detailed programme or itinerary planning which includes provision and planning for all contingencies.

Information

We want to make it easy for you to sell the destination to your client, so we will provide you with clear and motivating information and reasons for all aspects of the programme / itinerary proposed.



Keeping in touch

We believe in top rate service and will keep you in touch and informed throughout the project. We prefer to be asking you for answers rather than the other way around.

Buying Power

We have exceptional buying power within the Southern and East African markets, due to volumes placed, and are treated with respect by the market.

We are always keen to negotiate added value for our clients, e.g. upgrades, additional free rooms, late check-outs, meeting rooms, the waiving of overtime fees, etc.

Relationships with Suppliers / Vendors

We have particularly strong relationships with all our suppliers, with whom we have worked for many years. Our company philosophy is to be kind and considerate to all suppliers at all times, from the most senior to the most junior person.

As a result, it is a fact that suppliers enjoy working on Dragonfly Africa projects and appreciate our organizational ability which in turn makes their lives less stressful. Through these bonds, we are able to attain added attention and enthusiasm, and value when and where it really matters.

Financial Expertise

All our quotations are presented in a line by line, item by item format. This is very helpful for clients in arriving at a final budget, as items can be added or deleted. For a large project, it is usually our policy to bring accounting staff on site to control the billing and to provide daily updates for the clients to sign off.

Green Tribe

Dragonfly Africa and Green Route Africa are serious and early adopters of innovative and sustainable Corporate Social Responsibility Projects that may be integrated into programmes through our Green Tribe initiative, a registered Section 21 Company (not for profit).

Operational skills

We are experienced in meeting individuals on arrival at airports and in managing and controlling large groups, including those with multiple airport arrivals. We have the facility to meet clients at the door of the aircraft and fast track them through immigration. We are used to having back up plans and to having plans changed at the last moment.

We have an excellent team of professionals and experienced people who are all given specific tasks during an incentive or conference programme.



We have a large network of very experienced guides and tour directors who have worked on previous projects with us and who understand exactly how we operate and what is required of them.

Expertise in pre and post extensions

With our Travel Department, we specialise in extensions and regularly co-ordinate and manage pre and post tours for our clients, including website links, as many of our clients arriving from around the world for an incentive, meeting, or conference, want to see more of Southern Africa, East Africa or the Indian Islands.

Staff Long Service

We have a history of staff stability. For example 38 years service for our Executive Chairman, 28 years for our Senior Operations Manager, 24 years for our Financial Director, 21 years for our CEO, and 18 years for our Vice-President: Sales and Marketing

Air Charter

The company specialises in helicopter and fixed wing air charter – from Cessna and Beechcraft to Boeing, Airbus and Embraer. We are able to source the most competitive rates and provide clients with full aircraft documentation including of course insurance cover.

Coach Charter

We have been associated with our preferred coach company over many years. They have a modern fleet with a variety of vehicles from Quantums, to 22-seater and 44-seater luxury coaches. The latter with an on-board fridge, restroom and P.A system.

The drivers are all well trained and extremely courteous.

VIP Vehicles

We have superb vehicles available for transfers and tours – from top-of-the-range BMW's to 9-seater luxury Hyundai's. All our drivers are experienced South African Tourism registered driver/guides, and our Johannesburg drivers have completed BMW advanced driving courses.

Duty Officer

We have a 24-hour duty officer on call 365 days of the year.

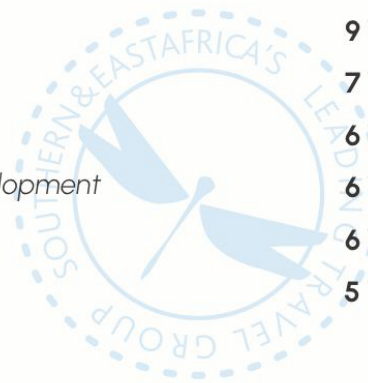


Production, Design Services & Photography

Dragonfly Africa has an associate division that specialises in conceptual design for ideas, themes and production for motivational programmes. From initial communication through to all on site material and branding. Gifting, professional photography and videography are also areas in which we specialise.

STAFF TENURE: 5 YEARS AND OVER - 2024

| | |
|---|-----------------|
| Lucy Quinan <i>Senior Manager: Operations</i> | 32 Years |
| Barry Schreiber <i>Chief Financial Officer</i> | 28 Years |
| Michael Waller <i>Chief Executive Officer</i> | 25 Years |
| Kerry Roos <i>Director: Incentives & Travel Green Route Africa</i> | 24 Years |
| Yolanda Woeke <i>Vice-President: Sales and Marketing</i> | 22 Years |
| Milva Grispo-Lopes <i>Leisure Manager</i> | 21 Years |
| Bonny Robb <i>General Manager: Green Route Africa</i> | 21 Years |
| Sheetal Vallabh <i>Leisure Supervisor</i> | 16 Years |
| Debbie Holmes <i>Director: MICE Operations</i> | 16 Years |
| Marnelda Steyn <i>Senior Account Manager</i> | 15 Years |
| Johan Van Wijk <i>Director: Group Finance</i> | 14 Years |
| Ilyaas Narker <i>Group Sales Manager</i> | 12 Years |
| Shereen van Dyk <i>Bookkeeper</i> | 11 Years |
| Shihaam Fakier <i>Manager: Incentives</i> | 11 Years |
| Eleanor Scipio <i>Bookkeeper</i> | 11 Years |
| David Msibi <i>Registered Guide/Driver</i> | 11 Years |
| Sara Shaw <i>Group Sales Manager</i> | 10 Years |
| Sharon Holmes <i>Manager: Incentives</i> | 9 Years |
| Weronika Milton <i>Senior Leisure Specialist</i> | 7 Years |
| Vicki Hartley <i>Senior Account Manager</i> | 6 Years |
| Tanya Angell-Schau <i>Manager: Business Development</i> | 6 Years |
| Fezile Mavuso <i>Divisional Accountant</i> | 6 Years |
| Bilqees Salie <i>Product Assistant</i> | 5 Years |





OUR PROFESSIONAL PARTNERS

Bankers

Company: Nedbank - Sandton City Branch
Contact person: Vikesh Naidoo – Business Manager
Telephone: +27 11 775 2822
Fax: +27 11 883 9030
Address: Block 1, Upper Ground Floor, 135 Rivonia Road, Sandton
Email address: VikeshNa@nedbank.co.za
Years of service: 23 years

Auditors

Company: PKF Octagon
Contact person: Floris Schalekamp
Telephone: +27 10 003 0150
Address: 21 Scott St, Waverley, Johannesburg, 2090
Email address: floris.schalekamp@pkfoctagon.com
Years of service: 3 years
Previous Auditors: 25 years – KPMG

Attorneys

Company: Werksmans Attorneys
Contact person: David Hertz / Trevor Boswell / Bulelwa Mabasa
Telephone: +27 11 535 8000
Fax: +27 11 535 8600
Email address: dhertz@werksmans.com / tboswell@werksmans.com / bmabasa@werksmans.com
Address: The Central, 96 Rivonia Rd, Dennehof, Sandton, 2196
Years of service: 20 years

Company: Comline Inc
Contact person: Keith Comline
Telephone: +27 (0) 82 497 6859
Fax: +27 (0) 86 552 8093
Email address: keith@comlinelaw.co.za
Address: Perch Offices, 37 Bath Avenue (Level 2), Rosebank
Johannesburg, Gauteng, South Africa, 2196
Years of service: 5 years



CONTACTS

JOHANNESBURG (Head Office)

Yolanda Woeke
Tel: +27 (0) 11 219 5600
Email: info@dragonfly.co.za

CAPE TOWN

Yolanda Woeke
Tel: +27 (0) 21 658 6800
Fax: +27 (0) 21 685 0028
Email: yolanda@dragonfly.co.za

NAIROBI, KENYA

Thomas Makathi
Tel: +254 (0) 738 334723
Email: thomasm@greenroute.co.ke

NORTH AMERICA

Philippa Durrant (The DMC Group)
Tel: +1 212 989 4410
Fax: +1 212 989 7538
Email: philippadurrant@thedmcgroup.com

AUSTRALIA & NEW ZEALAND - MICE

Marissa Fernandez (DMS)
Tel: +61 2 9368 1811
Fax: +61 2 9358 5305
Email: dragonfly@destinationmarketing.com.au

AUSTRALIA - Leisure

Nadine Jones (Jones&Co)
Tel: + 61 4 0954 2564
Email: nadine@dragonfly.co.za

BRAZIL

Sidney Alonso, Jeverson Zanini (Avant Garde)
Tel: + 55 11 3569-0857
Email: jzanini@agbrands.com.br

ARGENTINA

Rosina Gomes De Freitas (Avant Garde)
Tel: +54 911 5155 4937
Email: rosina@agbrands.com.br

MEXICO

Ofelia Barrios (Avant Garde)
Tel: +52 1 55 28463659
Email: ofelia@agbrands.com.mx

BENELUX & SWITZERLAND*

Ilyaas Narker
Tel: +27 82 856 7056
ilyaas@greenroute.co.za

UNITED KINGDOM

Wayne Redman (Mundus)
Email: wayne@mundusrepresentation.com
Tel: +44 790 419 1051
Andre Ven Der Bijl (Mundus)
Email: andre@mundusrepresentation.com
Tel: +44 780 351 8360

SCANDINAVIA

Natasha Flodin (Travel Collection)
Tel: +46 (0)76 318 88 02
Email: info@travelcollection.se

WARSAW, POLAND

Katarzyna Zegan
Tel: +48 504 320 747
kasia@insiderrep.pl



IN THE WORDS OF OUR CLIENTS

Your hard work and dedication to every small detail were superb. The arrangements, although at some points challenging, were handled with the utmost professionalism and executed spot on.

RH

USA

As usual, Rupert and his team have done a fantastic job in organizing our week in South Africa! Dragonfly is one of the very best DMC's I have ever experienced!

LS

France

I want to begin by thanking all of you for a most exquisite, memorable and fantastic South Africa experience. We're die-hard South Africa sales people now...something I'm sure you hear quite a bit of and can comfortably sleep at night knowing that your sales force grows with every passing FAM trip that Dragonfly hosts. I'll be sharing the memories for months to come. Dragonfly stands above the rest.

KM

USA

The program was perfection from start to finish, huge kudos to everyone involved in developing the fantastic agenda, outstanding accommodations and attending to the innumerable details and thoughtful touches required to design and execute an experience of this magnitude!

SS

What an amazing, wonderful, well put together, first class trip. It is truly a magical place with so much to offer. You and your staff worked so hard and every detail was so expertly put together. You are simply the best. Dragonfly did a phenomenal job and is a first class group.

NC

USA

From the initial meeting to our return home, Dragonfly were extremely professional, knowledgeable, creative and above all provided an excellent service, throughout the conference. Nothing was too much trouble, day and night which resulted in a very successful & memorable conference, surpassing all our expectations.

JM

United Kingdom

This is just a huge thank you for everything you have done for us in making our honeymoon so special. Your choices were excellent, the transfers superb and everything ran so smoothly.

ST

United Kingdom

I only have to thank you since my first email. All the communication was easy and I could feel how happy you are doing your job. You were a WONDERFUL partner and you really made the difference in our group.

TT

Brazil



I have never worked with a better DMC during all my years within our industry. Your entire team works with such a manner of professionalism, passion, respect and dedication. Every person within Dragonfly contributes to the strong team effort displayed during the lead up, on site during the event and the follow up.

FL

United Kingdom

I am writing to express my heartfelt thanks for one of the most astonishing experiences of my life. Having never been to Southern Africa, I was not only overwhelmed with Dragonfly's astounding generosity, organizational skills and hospitality but with Africa itself.

JS

Australia

Dragonfly exceeded my expectations and I have complete faith in them being able to accomplish anything we would request. Being able to meet & work with them like that gives me great confidence and peace of mind, which is priceless in our industry.

DH

Australia

In our business we deal with clients who expect only the best and we often need to rely on a third party to fulfil some of our clients' expectations. It is quite rare to find a company as dedicated as Dragonfly and we know that we can always rely on them to reflect our high standards of service.

SMcD

United Kingdom

Someone has put in many hours following through the organizational details, adding the creative flair and continually checking to ensure all is in place on the day. That someone played an outstanding role as, from our side, the whole experience was exciting, stimulating, informative and very enjoyable.

JB

Australia

I can now see why Dragonfly Africa is considered one of Southern Africa's leading destination management companies. The knowledge of their country is quite extraordinary! They demonstrated everything from creativity, attention to detail and, most importantly, being able to communicate with Australian groups.

NMcE

Australia

Through your tireless efforts, eternal national pride and ceaseless pursuit to provide the ultimate African experience – I could not have wished for a more devoted business partner. You quickly earned my trust, respect and friendship.

JA

USA

You are such a dream to work with, and you worked so hard to make sure everything was seamless which, of course, it was. If only all our DMC's could be like you!

AH

Australia



It made me realize the absolute professionalism that you and your team displayed during our trip and all of the organization during the lead up. The feedback about South Africa has been constant and consistent – “the best trip ever”

GB

Australia

What came through for me during this trip was the “Dragonfly Difference”. At every step of the way, the Dragonfly team made a difference and added to the experience. For me, this is what makes a DMC organization stand out – the ability to add value at every turn.

BW

USA

You put together an amazing itinerary and showed us how special you would make our clients (FIT or Groups) feel on a Dragonfly journey and I really wanted to thank you so much.

KC

New Zealand

...Dragonfly certainly looked after us exceptionally well and spoilt us rotten. It was an experience that was unforgettable.

GA

Australia

.... Top class location, venue, resort, sites, events lunches/dinners, safari, hosting, and coordination support, everything PERFECT!!

RL

Spain

Dragonfly couldn't have been a better partner. In addition to sharing our core values, you shared insight to the lifestyle and the culture of South Africa...Thank you and all your employees for providing our retailers with an experience they will never forget.

ME

USA

I am constantly impressed with Dragonfly's “can-do” attitude and your commitment to client service – it is an honour for us to work with you guys.

SV

USA

Thank you so much for everything you did for us for our trip to Africa, your professionalism and organization of our entire itinerary with our travel agent was faultless. We have had some amazing holidays previously, but we can honestly say this was the best so far.

K&C Mc

Australia

One other element of the program that impressed me no end was Dragonfly's Meet and Greet services at Johannesburg airport. There seemed to be an absolute army of people to assist, and the fact that they were so easily identifiable in their uniforms, and there were so many of them gave me great comfort that everyone in my delegation could see them, and feel at ease in what can be a daunting situation for a lot of first time travelers.

MF

Australia



Thank you so much for this information. It's by far the most professional work on touristic itineraries I have received ever.

RB

United Kingdom

The Educational trip was well designed and executed; first class all the way. All the special touches and surprises made the trip exceptional. The excellent relationships you have with your suppliers was evident. I particularly appreciated your personal participation and involvement in the trip. Your presence added a lot and gave me the opportunity to get to know you. This is a people business and it is critical to know the people you are working with.

RK

United Kingdom

Thanks so much for everything. I really appreciate your efforts regarding the delicate situation.

Thanks again for everything. There are definite reasons we choose to book with Dragonfly and this is one of them

LA

Australia

Thanks so very much for your extremely detailed and professional proposal. I have to say that Dragonfly produces one of the best, if not the best, DMC proposals around – clear, concise, detailed and creative.

CA

USA

You were hands down the best DMC I have ever worked with and think I ever will. Your anticipation of our needs was impeccable!

AM

USA

Thank you very much for your brilliant material! It's really complete and easy for me to read and understand.

TA

Argentina

On behalf of the team, we wanted to let you know how much we appreciated Dragonfly's assistance and partnership on our event.

I personally wanted to take a moment to mention your staff's exemplary performance on our recent event. Their hard work, attention to detail and outstanding ability to navigate complex events was evident in all aspects they handled and made a huge impact to the success of the event.

LP

USA

I just wanted to extend a huge thanks to the team for everything you did to make the event such an enjoyable one. I have worked with a lot of DMC's around the world and this was right up there with the very best.

Your honesty, integrity and willingness to work with our requests were stand out traits along with the exceptional service you provided onsite.

PF

Australia

Thank you so much for everything! It has truly been a joy working with the Dragonfly Staff. It's definitely one of our most memorable experiences working with a DMC because you were so AWESOME!!

We look forward to working with you in the future.

AD

USA

Thank you for taking such GREAT care of Abby and Jenny during their Cape Town site visit! Abby couldn't be more excited about working with you. What an amazing itinerary you have created for them!

AD

USA



My husband and I worked with Sheetal at Dragonfly to organize an Oct 2022 trip to Mt Kenya, the Masai Mara and the Serengeti. We were delighted with the personal service, attention to detail and prompt responses we received from Sheetal throughout the planning process.

Once travel commenced, Sheetal remained readily available for any question or issue that arose. In country air service in Kenya and Tanzania can be quite tricky to organize and we especially appreciated Dragonfly's familiarity with the process and recommendations on how to manage it. Dragonfly uses a brilliant app called TravelKey that allows you to carry every scrap of information about your destination and your itinerary, on your cell phone. I used it constantly during the trip, to check flight numbers, tipping recommendations, and lots of other highly useful info. itinerary, on your cell phone. I used it constantly during the trip, to check flight numbers, tipping recommendations, and lots of other highly useful info.

In summary, everything organized by Dragonfly went exceptionally well and the result was truly the trip of a lifetime. If you are considering which agency to handle your trip to safari country in E Africa, you can stop looking now and just book Dragonfly.

VA
USA



OUR CLIENTS

Since inception Dragonfly Africa has handled some of the top companies from around the world. Our expertise in handling both intimate groups of 10 delegates to groups of over 1000 delegates has afforded us an enviable client portfolio of which the below is just a snapshot.

| Group Name | Participants | Group Name | Participants |
|--|--------------|---|--------------|
| 4 Life Research, USA, 2012 | 100 | Amway, UK, 2022 | 3 |
| AGT Cradlepoint, USA, 2023 | 2 | Amway, UK, 2023 | 150 |
| AGT Cradlepoint, USA, 2023 | 101 | Amway, UK, 2023 | 210 |
| Abbott Point of Care, USA, 2017 | 144 | Amway, USA, 2013 | 70 |
| Abbott Transfusion Presidents Club, USA, 2019 | 60 | Ancient and Honourable Artillery Company, USA | 60 |
| Abbott, Switzerland, 2009 | 200 | Andavo, USA | 10 |
| ABC Journalists, USA, | 20 | Aquatech Pools, USA, 2013 | 8 |
| Absolute Edge, Australia, 2013 | 13 | Arabian Travel & Tours, Yemen, 2010 | 8 |
| Academy Mortgage, USA, 2017 | 180 | Arcserve, USA, 2019 | 100 |
| ACC-MDT/JNB, 2016 | 10 | ARN & AROD, France | 40 |
| ACN Incentives, USA, 2017 | 175 | ASPA Group, Australia | 25 |
| AdvoCare Group, USA, 2019 | 70 | Association of Unit Trusts, Worldwide | 120 |
| African Anthropological Association, USA, 2018 | 250 | Astra Zeneca Pharmaceuticals, RSA | 52 |
| African Executives Incentive, USA, 2007 | 32 | Astra Zeneca, Canada | 30 |
| AG Edwards, USA, | 210 | Atlantic Packaging, Canada | 120 |
| AHA Durban, USA, 2016 | 20 | Audi, USA, 2018 | 50 |
| AHA, 2023 | 30 | Australia Sales Incentive, Australia, 2010 | 60 |
| AIPAC Site Inspection, USA, 2023 | 1 | Australian Cricket Board, Australia | 24 |
| AIPAC, USA, 2023 | 3 | Australian Financial Group, Australia, 2008 | 120 |
| Alk Reismakers, 2022 | 20 | Australian Financial Services Conference | 200 |
| All Exoeriental-Site Inspection, EUR, 2023 | | Automotive Incentive, UK, 2010 | 30 |
| Alliance & Leicester Bank, UK | 210 | Automotive Presidents Awards, Australia, 2011 | 50 |
| AlliedSignal – SITE Crystal Award | | Aviva, USA, 2013 | 260 |
| 1998 – Most Creative Use of Incentive Travel, USA, 1998 | 65 | Avon, USA, 2012 | 85 |
| Altours, France | 28 | AVV MDT, Johannesburg, Indonesia, 2016 | 18 |
| AMAAQ, Australia A | 80 | AXA, Australia | 200 |
| AMAWA, Australia, 2015 | 60 | Backbase, NLD, 2023 | 66 |
| America Express Bankers Symposium, USA | 100 | BAML Conference, 2023 | 120 |
| American Express, USA | 50 | Bank of Queensland, Australia, 2014 | 36 |
| American Hospital Association USA, 2016 | 20 | Bawag, Europe, 2009 | 40 |
| American Medical Systems, USA | 42 | BBDO/ANR, Sweden | 42 |
| American Society of Travel Agents, USA 2008 | 800 | BCX Breakaway, RSA, 2007 | 30 |
| | | BD Molecular Diagnostics, USA, 2019 | 12 |



| Group Name | Participants | Group Name | Participants |
|---|--------------|---|--------------|
| Beckman Global Program, USA, 2019 | 100 | Carphone Warehouse, UK | 30 |
| Becks Safaris Willkie, USA, 2023 | 90 | Carrousel Travel, USA, 2023 | 12 |
| Big Travel, 2023 | 20 | Carphone Warehouse, UK | 30 |
| Biogen Latam Sales Force, USA, 2018 | 25 | Carrousel Travel, USA, 2023 | 12 |
| Biogen, UK, 2006 | 40 | Carters Building Association, New Zealand, 2009 | 300 |
| Black Book, UK, 2022 | 70 | CFA institute, USA, 2009 | 80 |
| Blindbox Site Inspection, USA, 2023 | 2 | Chairman's Challenge, USA | 30 |
| Blooms The Chemist, Australia, 2019 | 200 | Chairman's Club, USA, 2019 | 110 |
| Blue Coat Systems, USA, 2016 | 240 | Chevron Gold, USA, 2018 | 53 |
| BMW – SITE Crystal Award 2006 - Most Outstanding Catered Event & The Best in Tourism Award 2007, USA | | Chevron, Soccer World Cup , USA, 2010 | 30 |
| BMW , Ireland | 29 | Chevron, USA, 2012 | 26 |
| BMW 6 Series International Launch, Europe, 2011 | 20 | Chrysler Jeep, Australia | 40 |
| BMW Centre of Excellence, USA, 2011 | 65 | Chrysler, USA, 2011 | 25 |
| BMW, Australia | 27 | Ciceron, 2022 | 300 |
| BMW, Russia, 2012 | 25 | CIGNA, New Zealand, 2015 | 11 |
| Bosch do Brazil, South America, 2012 | 20 | Cincinnati Insurance Company, USA, 2014 | 800 |
| Boston Consulting, USA, 2015 | 1300 | CIS, USA, 2010 | 21 |
| Boston Mutual, USA, 2013 | 55 | CIS, USA, 2011 | 20 |
| British American Tobacco Association , Australia | 200 | CIS, USA, 2012 | 20 |
| British Telecom Masters Club, UK | 106 | CIS, USA, 2013 | 20 |
| British Telecom Masters Group, UK | 212 | CIS, USA, 2015 | 18 |
| British Telecom, , Northern Ireland | 14 | CIS, USA, 2017 | 15 |
| Brother UK, UK, 2007 | 16 | Citibank, USA | 22 |
| Brotherhood Insurance, USA | 100 | Citizen's Insurance Group, USA, 2010 | 270 |
| BT Infonet, USA | 47 | Club ABC Tours, USA | Multiple |
| BUPA, UK, 2007 | 100 | CMEP 16, USA, 2015 | 80 |
| C.R. Bard Presidents Club, USA, 2008 | 170 | Coca Cola, RSA | 24 |
| Cadbury Schweppes, Australia | 38 | Cognos Incorporated (2 groups), USA | 250 |
| Canon, Australia | 44 | Colabor, Canada, 2007 | 80 |
| Canon, RSA | 15 | Connoisseurs Club, Ireland, 2007 | 66 |
| Canon, UK | 200 | Convatec, USA, 2012 | 240 |
| Cap Gemini, Holland | 52 | Corporate Alliance, USA, 2019 | 80 |
| Cape Town Conference, Russia, 2017 | 30 | Corporate Hospitality, Soccer World Cup, Canada, 2010 | 100 |
| Capricorn Society, Australia | 100 | Corporate Innovations, UK, 2008 | 18 |
| Captains Choice, Australia, 2019 | 40 | Corporation and Education, Russia, 2009 | 22 |
| CareerBuilder (Asia Pacific), USA, 2017 | 70 | Cox School of Business, 2022 | 100 |
| | | CareerBuilder (Europe), Europe, 2017 | 90 |
| | | Carglass, 2023 | 22 |



| Group Name | Participants | Group Name | Participants |
|---|--------------|--|--------------|
| Credit Opel, Ireland | 36 | Etherio Group, 2022 | 160 |
| CWT HP WOW - Correction, USA, 2023 | 150 | Events Management - Brambles, LOC, 2023 | 180 |
| CWT HP WOW, SIN, 2023 | 81 | Events Management Brambles, AUS, 2023 | 2 |
| CWT WOW AHA, AUS, 2023 | 30 | EWf Sponsors, Australia, 2011 | 25 |
| CWT, Madrid, 2022 | 64 | Executive Birthday Party, UK, 2007 | 47 |
| Czerlonka, USA, 2023 | 104 | Experience Collection Site Inspection, USA, 2023 | 1 |
| Daikin Air Conditioning, Belgium, 2007 | 26 | FIATA, Worldwide | 650 |
| Daimler Chrysler – Top Achievers, Australia | 8 | Financial Securities Incentive, USA, 2010 | 150 |
| Daimler Chrysler, UK | 46 | Fluirda, 2022 | 61 |
| Daycoval Bank, South America, 2013 | 364 | Ford Philippines Dealer, New Zealand, 2015 | 17 |
| De Anda Capital - Soccer World Cup, USA, 2010 | 16 | Ford, New Zealand | 14 |
| Deloitte and Touche Tohmatsu, USA | 350 | Fourpoints Financial Services, USA, 2009 | 16 |
| Deloitte and Touche, RSA | 240 | Fresenius Kabi, UK, 2008 | 90 |
| Deloitte, Belgium | 18 | Frosch, 2023 | 43 |
| Deloitte, Europe, Middle East & Africa | 270 | Fuji Xerox Tier 3 – SITE Crystal Award 2011 – Best Destination Based Experiential Travel Program, Australia, 2011 | 110 |
| Deloitte, USA, 2007 | 750 | Fuji Xerox, Australia, 2007 | 70 |
| Deluxe Leisure Group, USA, 2013 | 12 | Fujitsu Platinum Extension, Australia, 2018 | 180 |
| Destinations Inc Lifut-Site Inspection, MEX, 2023 | 1 | G Tour Panasonic, Australia, 2017 | 65 |
| Destinations Select Health, USA, 2023 | 15 | Gartner Group , USA | 18 |
| Digital Printing Incentive, Australia, 2017 | 40 | Gartner Group, Africa | 1100 |
| Distributors Incentive, Russia, 2010 | 25 | Gartner Group, Worldwide ex USA | 750 |
| Divine Destinations, AUS, 2024 | 3 | Gates Foundation Lusaka, USA, 2023 | 3 |
| Divine Destinations, USA, 2023 | 1 | Gates Foundation Wenhau Africa Holdings, AUS, 2023 | 25 |
| Docherty, EMEA, 2022 | 190 | Gates Foundation, 2023 | 120 |
| doTerra, 2023 | 120 | Gates Foundation, SIN, 2023 | 10 |
| Dunaj, USA, 2023 | 43 | Gates Foundation, USA, 2023 | 1 |
| Dundee Wealth Management, Canada | 32 | Gates Foundation, USA, 2023 | 15 |
| DVV, Belgium | 200 | Gates Foundation, USA, 2023 | 32 |
| East & Southern Africa Incentive, Australia, 2019 | 20 | Gates Foundation, USA, 2023 | 140 |
| East African Safari, USA, 2011 | 16 | Gates Woman Economic Empowerment, USA, 2023 | 35 |
| E-Cruising, Australia, 2019 | 24 | GE Aviation , USA, 2011 | 80 |
| E-Cruising, Queen Mary , Australia, 2010 | Multiple | GE Aviation, USA, 2013 | 120 |
| Edward Life Sciences, France, 2010 | 40 | GE Aviation, USA, 2015 | 50 |
| Edward Life Sciences, Switzerland, 2018 | 59 | GECAS, USA, 2012 | 70 |
| Elite Leaders, USA, 2012 | 60 | General Electric, USA, 2008 | 65 |
| EM Winelands & Winelands-Site Inspection, EUR, 2023 | 42 | Genworth, USA, 2015 | 60 |
| EM!Winelands & Winelands, AUS, 2023 | 780 | Gippsland Travel, Australia, 2018 | 21 |
| Energys Phoenix, USA, 2011 | 160 | Giselle's Travel, Eclipse Tour | 100 |



| Group Name | Participants | Group Name | Participants |
|--|--------------|--|--------------|
| Glaxo Wellcome (World AIDS Conference), UK | 500 | IGA Distribution, Australia | 100 |
| Global Events - Site Inspection, USA, 2024 | 340 | IGA, Australia, 2009 | 80 |
| Global Image - Chevron, USA, 2023 | 1 | IGT, Australia, 2015 | 12 |
| Going Places, USA, 2023 | 50 | IISRP, USA, 2015 | 145 |
| Golfing Group, Australia, 2018 | 14 | Illumina, USA, 2019 | 44 |
| Good Year, USA, 2018 | 90 | Imagine Experiences, USA, 2023 | 110 |
| Graduate Students Programme, USA, 2018 | 38 | IMM Conference, Australia | 300 |
| Gray Tours, 2022 | 50 | Inauguration of President Mandela – All VIP transport including Heads of State | 320 |
| Grey Group, USA, 2015 | 20 | Incentive, Russia, 2016 | 13 |
| Groups To Go Berkley, MEX, 2023 | 110 | Incredible Journeys, USA | 24 |
| GSK, UK, 2010 | 50 | Influenza Congress, Worldwide, 2013 | 1400 |
| GWA Turismo, 2022 | 70 | Informatica (Livingstone add-on), USA, 2016 | 16 |
| H&M Launch, RSA, 2015 | 15 | Informatica, USA, 2016 | 300 |
| Haemonetics, USA, 2016 | 56 | Information Builders, USA | 50 |
| Harley-Davidson, Worldwide, USA | 500 | ING Reliastar, USA | 300 |
| Hawker Elite, USA, 2019 | 72 | Ingersoll – Rand, UK | 15 |
| Herald Weekly Times, Australia | 15 | Ingram Micro 100 Club, Australia, 2007 | 40 |
| Hertz, USA, 2012 | 120 | Ingram Micro, USA, 2019 | 25 |
| Hewlett Packard IPG, Australia, 2009 | 19 | International House Insurance, Denmark | 60 |
| HFC Bank, UK | 80 | International Software Company, USA, 2012 | 650 |
| Hi-Fi Corporation, RSA | 35 | International Surgical Group, Worldwide, 2017 | 120 |
| Hollister, Mauritius ex USA, 2010 | 44 | Interstate Engineering, USA | 45 |
| Honda, Europe, 2007 | 100 | Investors Group , USA, 2016 | 100 |
| Horticultural Group, USA, 2018 | 22 | IQBE Timber Mart, CAN, 2023 | 44 |
| Hospira Circle of Excellence, USA, 2012 | 160 | IQVIA Gates Meeting, USA, 2023 | 1 |
| Hot Events Netball, NZ, 2023 | 2 | IQVIA Gates Meeting, USA, 2023 | 42 |
| Hot Events Netball, NZ, 2023 | 56 | IQVIA Investigator Meeting, China, 2019 | 60 |
| HPN Outset Medical, USA, 2023 | 45 | IQVIA-Nono Nordisk Conference, USA, 2023 | 1 |
| HPN, 2022 | 27 | Isuzu, New Zealand, 2017 | 12 |
| Hubbell Lighting, USA, 2012 | 36 | Isuzu, New Zealand, 2018 | 11 |
| Huntington Homes, USA | 72 | IT Incentive, Asia, 2013 | 100 |
| Hydrotex, USA, 2010 | 50 | Italian Trade Mission, Italy, 2007 | 200 |
| Hyundai Presidents Club, USA, 2017 | 35 | Jeda Toyota, Australia, 2015 | 20 |
| Hyundai, Soccer World Cup , USA, 2010 | 46 | Jeep, UK - ITMA Platinum Award 2006 - Best Overall Incentive Program, UK, 2006 | 210 |
| IBA Conference, Australia, 2019 | 147 | Jewellers Incentive, Australia, 2018 | 30 |
| IBM, Australia, 2010 | 10 | John Hancock Insurance, USA, 2016 | 50 |
| ICANN Meetings, Turkey, 2017 | Multiple | Johnson & Johnson, UK | 120 |
| ICOH Congress, RSA, 2009 | 200 | Journal Broadcast Group, USA | 20 |
| IE Planner, SIN, 2023 | 30 | JP Morgan, UK, 1996 | 25 |
| IE University, Spain, 2020 | 17 | Junker Group, Germany, 2009 | 40 |



| Group Name | Participants | Group Name | Participants |
|--|--------------|---|--------------|
| Katren Group, Russia, 2010 | 32 | Makita, Australia, 2017 | 120 |
| Kawasaki Ichiban, USA, 2017 | 65 | Mania Incentive Group, Australia, 2010 | 21 |
| Kawasaki, Australia | 23 | Mary Kay Cosmetics, USA, 2009 | 1000 |
| Kawasaki, USA, 2018 | 60 | Mary Kay, NSD Summit & Inner Circle, 2022 | 70 & 24 |
| KDVR Fox 31, USA, 2010 | 36 | Masimo Europe, France, 2008 | 55 |
| Kemlin, USA, 2015 | 34 | Mastercard, USA | 30 |
| Key Corporate Placements Golf Group, RSA | 60 | Maverick DNA, USA, 2016 | 15 |
| KFC, 2022 | 16 | MAX International, Australia, 2019 | 120 |
| Kim Lighting Group, USA, 2008 | 70 | MB Vans & Trucks, Australia, 2018 | 32 |
| Kimball, USA, 2018 | 180 | McDonalds Social Accountability, Australia | 40 |
| Kinetic Concepts, USA, 2009 | 130 | McDonalds, Australia | 650 |
| Kong Site Inspection, USA, 2023 | 50 | MCI Prudential Star Club Site Inspection, CAN, 2023 | 1 |
| Konica Minolta, Australia | 86 | McKinsey Retreat, USA, 2013 | 350 |
| Konica Minolta, Australia, 2012 | 100 | Mckinsey SPO, 2022 | 160 |
| KPMG, Canada, 2013 | 120 | McKinsey SPO, SIN, 2023 | 2 |
| La Prairie, Switzerland, 2007 | 140 | McKinsey SPO, USA, 2019 | 140 |
| La Roche – Posay, Russia, 2011 | 15 | McKinsey SPO, USA, 2023 | 140 |
| Lafarge, France | 49 | McKinsey, 10 Year South Africa Anniversary | 140 |
| Land O Lakes, AUS, 2023 | 140 | McKinsey, Belgium, 2009 | 40 |
| Land O Lakes, USA, 2023 | 54 | McKinsey, Germany, 2007 | 230 |
| Landrover, USA, 2007 | 32 | McKinsey, NDO, Worldwide, 2004 | 76 |
| Le Clerc, France | 25 | McKinsey, NDO, Worldwide, 2005 | 80 |
| Leadership Summit, USA, 2016 | 90 | McKinsey, NDO, Worldwide, 2006 | 100 |
| Leading Hotels of the World Congress, 2007 | 500 | McKinsey, NDO, Worldwide, 2007 | 100 |
| Lenovo Legends, Australia, 2008 | 30 | McKinsey, NDO, Worldwide, 2012 | 70 |
| Lenox Industries, USA, 2013 | 400 | McKinsey, NPO, Worldwide, 2011 | 250 |
| Lesley Cosmetics (Mary Kay), Sweden, 2011 | 47 | McKinsey, NPO, Worldwide, 2018 | 600 |
| Liberty League, USA | 600 | McKinsey, NPO, Worldwide, 2019 | 600 |
| Lime Blue, UK, 2022 | 3 | McKinsey, SHC, Worldwide, 2015 | 50 |
| Lincoln Financial, USA, 2007 | 240 | McKinsey, South Africa (Mauritius) | 200 |
| Linkoping, Sweden, 2016 | 65 | McKinsey, SPO, Worldwide, 2016 | 150 |
| Lions Tour (4 tiers), UK, 2009 | 115 | McKinsey, SPO, Worldwide, 2017 | 510 |
| Liquor Legends, Australia, 2009 | 100 | McKinsey, SPO, Worldwide, 2018 | 150 |
| Liquor Marketing Group, Australia | 104 | Mechanical Devices, Australia, 2018 | 51 |
| London Pacific Life & Annuity Company, USA | 200 | Medical Conference, USA, 2012 | 55 |
| LUMIX, Australia, 2017 | 65 | Medical Conference, USA, 2013 | 30 |
| Madison Performance CIC, USA, 2023 | 40 | Medical Doctors, Belgium | 100 |
| Madison Performance GRP – CIC, USA, 2023 | 17 | Meet Prestige, USA, 2023 | 20 |
| Magnet Publications, Belgium | 23 | Mercedes Benz, New Zealand, 2010 | 11 |
| Maisons Pierre, France, 2010 | 40 | Merck, USA, 2013 | 50 |



| Group Name | Participants | Group Name | Participants |
|---|--------------|--|--------------|
| Merck, USA, 2015 | 88 | Nissan, Australia | 120 |
| Merrill Lynch Circle of Champions, USA, 2017 | 250 | Nokia , Worldwide | 36 |
| Merrill Lynch, Worldwide | 380 | Novacoast Site Inspection, USA, 2023 | 8 |
| Metcash Corporate Brands, Australia, 2013 | 230 | Novacoast, USA, 2023 | 17 |
| Metcash Executive Trip, Australia, 2007 | 16 | Novartis launch of Diovan, RSA | 500 |
| Metcash Private Label, Australia, 2017 | 60 | Novo Nordisk, Australia | 100 |
| Metcash, Australia | 230 | NRG Group, France | 35 |
| Microsoft Government Leaders Forum, USA | 300 | NSW Gaming, Australia, 2011 | 36 |
| Miller & Tanner, USA, 2017 | 55 | Nu Skin (Elite Group), USA, 2018 | 30 |
| Mincom, Australia | 150 | Nu Skin, USA, 2018 | 2890 |
| Mini Dealers Incentive, Worldwide, 2012 | 60 | Number 1 Club, Australia, 2018 | 62 |
| Mini Dealers Incentive, Worldwide, 2019 | 110 | Octagon Stamford Connecticut Site, USA, 2023 | 1 |
| Minnesota Orchestra, USA, 2018 | 43 | Oil Group of Companies, USA, 2018 | 60 |
| Minnesota Trade Office, USA, 2018 | 30 | Old Mutual, RSA | 66 |
| MIT, USA, 2010 | 105 | One 10 Graybar, USA, 2023 | 2 |
| Mitre 10, Australia, 2012 | 75 | One Stop Undercar, USA | 40 |
| Mitsubishi Air Conditioners, New Zealand | 55 | On-line Marketing Incentive, Australia, 2017 | 64 |
| Mitsubishi Electric, Australia | 130 | Opus Agency | 40 |
| Mitsubishi, USA, 2009 | 48 | Opus, Australia | 24 |
| Monalto Beam, USA, 2023 | 72 | Orange Motorola & Avenir, UK | 36 |
| Moreley Hyundai, USA, 2023 | 3 | Orange Retail Group, UK | 27 |
| Morley Genesis, USA, 2023 | 2 | Packaged Group to South & East Africa, South America, 2017 | 20 |
| Morley, USA, 2023 | 220 | Paediatrician Congress, Argentina, 2010 | Multiple |
| Motorola Orange – ITMA Gold Award - Category: Best Long Haul Incentive 2004, UK, 2004 | 29 | Panasonic Air-Conditioning, Australia, 2017 | 110 |
| Motorola, UK | 180 | Paramount Road Show, Dubai, 2008 | 20 |
| MSF, USA, 2008 | 90 | Pasteur Mérieux (Rhône Poulenc Rorer), France | 40 |
| MSF, USA, 2012 | 105 | PepsiCo, Mexico, 2016 | 100 |
| Narellan Pools, Australia, 2013 | 100 | Permanent TSB, Ireland, 2008 | 16 |
| National Bank Finance, Canada | 130 | Pesco Plus Insurance, USA | 70 |
| NECA Association, Australia, 2016 | 200 | Pfizer Conference, Worldwide, 2010 | Multiple |
| Ned Prestige-Site Inspection, CAN, 2023 | 17 | Pfizer, USA | 70 |
| Neurovascular Presidents Club, USA, 2012 | 22 | Pfizer, USA, 2011 | 45 |
| New York Life, USA, 2009 & 2010 | 450 | Pharmacia and Upjohn, Australia | 200 |
| NextiraOne, France | 120 | Pharmacy Incentive, Australia, 2015 | 25 |
| Nidec Control Techniques, USA, 2023 | 3 | PHP Gigamon, USA, 2023 | 2 |
| Nikon, Russia, 2011 | 32 | Pirelli, USA, 2017 | 24 |
| Nissan South Africa, Australia | 20 | Pirelli, USA, 2017 | 49 |
| Nissan South Africa, Singapore | 140 | Plantronics, USA, 2011 | 160 |



| Group Name | Participants | Group Name | Participants |
|--|--------------|---|--------------|
| Plastic Company Royal Circle, USA, 2012 | 425 | Sanofi Pasteur, France, 2008 | 35 |
| Prestige Global Site Inspection, USA, 2023 | 3 | SAS, USA, 2011 | 200 |
| PrimeGro Group, RSA | 14 | Savin Corporation, USA | 150 |
| PrimeSport 'Quest for Excellence', USA, 2009 | 80 | Scania, Italy, 2008 | 120 |
| Private Jet Tour, Australia, 2019 | 28 | Scentsy, USA, 2017 | 300 |
| Product Nation Leaders Conference, Worldwide | 40 | Schering-Plough, RSA | 80 |
| Product Source Incentive Group, UK | 20 | Schuitema Food Group, Holland | 80 |
| Progress Lighting, USA, 2009 | 250 | Securian Insurance SITE Crystal Award 2009 – Outstanding Sustainable Motivational Experience, USA, 2009 | 325 |
| Proton Finance, UK, 2007 | 18 | Seeley Air-conditioning, Australia, 2009 | 160 |
| PTC Presidents Club APAC, USA, 2017 | 78 | sEnergy, Board Of Directors Meeting, USA | 50 |
| PTC Presidents Club EMEA, USA, 2017 | 93 | Sentry Security, RSA | 30 |
| PTSB, Eddie Kearnie Group, Ireland, 2008 | 40 | Servier, Slovakia | 55 |
| Qualicorp, 2022 | 37 | Sharp, UK | 32 |
| Radiology International, USA, 2019 | 150 | Shnier Flooring, USA, 2011 | 68 |
| Raymond James, 2022 | 350 | Siemens Hearing, USA, 2009 | 50 |
| Raymond James, 2022 | 354 | Small Group, Australia, 2016 | 12 |
| Raymond James: Independent Advisors Group, USA, 2019 | 113 | SmashHouse Gaming, USA, 2023 | 40 |
| Recruitment Incentive, Australia, 2013 | 15 | SmithKline Beecham, Europe ex USA | 300 |
| Reisbureau Buitenlandsche Zaken, Germany, 2017 | 36 | Snack Brands, Australia | 28 |
| Relais et Châteaux Congress, Worldwide, 2010 | 600 | So Inc, 2023 | 11 |
| Rexair International (Rainbow), USA | 45 | Soccer World Cup, Worldwide, 2010 | Multiple |
| Rexair LLC, USA, 2011 | 30 | Software AG Chairman's Club, USA, 2009 | 175 |
| Reynolds Tobacco International, Turkey | 30 | Solera, USA, 2011 | 100 |
| Ricoh, South America, 2013 | 100 | Solvay Pharmaceuticals, RSA | 102 |
| Riverbed, UK, 2015 | 60 | Sony Twilight, CPT, 2009 | 148 |
| Rodan Fields Legacy Circle, USA, 2020 | 40 | Sony, UK | 165 |
| Rotofour 2019 (ARMA), Australia, 2019 | 25 | Sony, USA | 15 |
| Royal Bank of Canada - Dominion Securities | 130 | Southern Africa Buy-In, Australia, 2019 | 18 |
| Royal LePage, Canada, 2012 | 100 | Southern African Experience, USA, 2011 | 20 |
| Russian Incentive, Russia, 2011 | 15 | Special Interest, USA, 2016 | 25 |
| Rwanda Uganda and Kenya, Australia, 2019 | 20 | Sphinx Group, UK | 80 |
| SA Incentive (ING), USA, 2012 | 100 | Spicers Group to Zambia, UK, 2009 | 45 |
| SA Incentive, Canada, 2019 | 44 | Sportsworld, Soccer World Cup, UK, 2010 | 3750 |
| SA Incentive, USA, 2018 | 7 | Starwood, USA, 2015 | 75 |
| SAFA Dinner, USA, 2023 | 1 | Starz Black Sails, USA, 2015 | 10 |
| Safari Incentive, New Zealand, 2016 | 11 | State Farm, USA, 2016 | 350 |
| Saladmater, USA, 2023 | 53 | Stemtech, UK, 2016 | 60 |
| Sanofi Aventis, UK | 88 | Skryker EEMEA Annual Sales Conf, USA, 2023 | 17 |



| Group Name | Participants | Group Name | Participants |
|--|--------------|---|--------------|
| Stryker EEMEA Annual Sales, CAN, 2023 | 10 | Toyota President Award, Australia, 2016 | 40 |
| Stryker Europe Presidents Club, USA, 2023 | 2 | Toyota, Australia | 24 |
| Stryker Global, USA, 2015 | 30 | Toyota, Canada, 2019 | 75 |
| Stryker Presidents Club, USA, 2016 | 50 | Toyota, USA | 80 |
| Stryker, 2022 | 13 & 30 | Toyoya, Australia, 2019 | 33 |
| Stryker, EUR, 2023 | 2 | Tranas, 2022 | 26 |
| Stryker, Europe, 2017 | 50 | Tranas, Botswana, 2023 | 52 |
| Subaru, USA, 2018 | 76 | Tranas, Dar, 2023 | 30 |
| SulAmerica, South America, 2013 | 100 | Tranas, FBA, 2022 | 50 |
| Superunie, Holland | 50 | Tranas, FBA, 2023 | 8 |
| Swagelok, RSA, 2007 | 40 | Tranas, ICLD, 2022 | 35 & 36 |
| Sybrondental, USA | 65 | Tranas, ICLD, 2023 | 27 |
| Tahitian Noni, USA, 2011 | 30 | Tranas, Senegal, 2022 | 23 |
| TBA Global, USA, 2009 | 175 | Tranas, Sweden, 2016 | 65 |
| Tech Incentive, USA, 2016 | 300 | Tranas, Tanzania, 2022 | 30 |
| Technology One, Australia, 2019 | 35 | Tranas, Uganda, 2022 | 41 |
| TEKA, UK | 46 | Trans, Kenya, 2022 | 3 |
| Telus, Canada, 2016 | 120 | Travcon, USA | 65 |
| Tennant, USA, 2008 | 100 | Tupperware, Russia, 2010 | 65 |
| Texaco, Angola | 24 | TUT, Australia, 2017 | 40 |
| The Body Shop, Australia, 2018 | 44 | UCB, Japan | 16 |
| The Champs Group, Australia, 2018 | 32 | Ultimate Africa, Australia, 2018 | 26 |
| The Divine Destination Collection, USA, 2023 | 19 | Ultimate Africa, Australia, 2019 | 10 |
| The Presidents Cup Golf, Worldwide | 750 | Unbridled, USA, 2023 | 118 |
| Thermo King – SITE Crystal Award – First Place Category Trip Delivery (5 nights or more), USA, 1996 | 200 | Unichem, UK | 420 |
| Three, UK, 2011 | 90 | Unify Circle of Excellence, USA, 2015 | 40 |
| THUS, USA, 2008 | 25 | Unify Circle of Excellence, USA, 2015 | 140 |
| Timbermart | 46 | Uniglobe, 2022 | 13 |
| TNT, Australia | 17 | Unilever, Belgium | 202 |
| Top Service, 2022 | 37 & 44 | Unilever, USA, 2018 | 20 |
| Toshiba EID, USA | 116 | Unilinx Beeline, Russia, 2012 | 13 |
| Toshiba, 2022 | 20 | Unisys Worldwide, UK | 44 |
| Toshiba, USA | 80 | University of Washington, Worldwide, 2009 | 80 |
| Toshiba, USA, 2018 | 90 | Univision, Soccer World Cup, USA, 2010 | 70 |
| Tower Financial, Australia | 130 | Unum Ltd, UK | 70 |
| Toyo Tyres, Australia, 2015 | 10 | US Gypsum Industries, USA | 420 |
| Toyo Tyres, USA, 2023 | 25 | USA Art Gallery Group, USA, 2013 | 24 |
| Toyota Material Handling, USA, 2017 | 40 | USANA, USA, 2017 | 70 |
| Toyota NPAD Millionaires, Australia, 2013 | 42 | USANA, USA, 2019 | 1060 |



| Group Name | Participants |
|--|---------------------|
| Veda, Australia, 2008 | 40 |
| Vedior, UK | 240 |
| Veritas Software, USA | 550 |
| Veterinary Conference, Mexico, 2008 | 14 |
| VISA – Confederations Cup, Worldwide, 2009 | 40 |
| VISA, New York, USA | 145 |
| VISA, Soccer World Cup, Worldwide, 2010 | 4000 |
| Volkswagen Champions Reward, Australia, 2016 | 18 |
| Volkswagen, UK, 2010 | 26 |
| Volvo, USA | 80 |
| VW Champions, Australia, 2018 | 31 |
| Wallon Parliamentarians, Belgium | 15 |
| WCNC – TV, USA, 2007 | 26 |
| Weld Group, Australia, 2010 | 30 |
| Wella Red, Australia, 2017 | 140 |
| West Bend, USA, 2019 | 60 |
| WFLA TV8, USA, 2011 | 50 |
| Widex, Australia | 56 |
| Wiley-Reliable Facility Placement, USA, 2023 | 50 |
| Wind River, USA, 2016 | 108 |
| Woman's Retreat, USA, 2017 | 10 |
| WorldVenture Conference, USA, 2023 | 30 |
| WorldVenture, USA, 2023 | 42 |
| Wren International, USA, 2023 | 15 |
| Wren International, USA, 2023 | 18 |
| Wynford-Telus Mobility Presidents, MEX, 2023 | 20 |
| XXVI Congress of Paediatrics Association, Russia, 2010 | 18 |
| Yellow Pages, Australia | 316 |
| Yingli, Soccer World Cup , China, 2010 | 420 |
| YUM Brand Inc - Big Leap Forward, USA, 2019 | 15 |
| YUM Brand Inc, KFC, USA, 2015 | 15 |
| YUM Brand Inc, KFC, USA, 2016 | 17 |
| YUM Brand Inc, KFC, USA, 2017 | 18 |
| YUM Brand Inc, KFC, USA, 2018 | 15 |
| Yum Brands INC, USA, 2023 | 140 |
| Yum Group, CAN, 2023 | 6 |
| Zelenski, Russia, 2008 | 12 |
| Zendesk - Site Inspection, USA, 2023 | 2 |
| Zendesk, USA, 2023 | 3 |
| Zoom Vacations and Events, USA, 2007 | 10 |